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Makers of the things which this country works with, plays with, sleeps on, eats and wears are essentially prosperous. When you invest your funds in the preferred stocks of well established concerns of this type, safety and income return are assured.

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GERMAN GENERAL ELECTRIC

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WIRE CONNECTIONS
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FOREIGNERS SEEK AMERICAN WARES

Buyers in Many Countries State Their Wants to Commerce Department.

INDIA'S NEEDS NUMEROUS

France Has Long List of Products Desired—Perfumery in Some Requisitions.

The weekly list of foreign trade opportunities gathered by the Department of Commerce is given below. Detailed information regarding these trade chances may be obtained by American firms through THE SUN AND NEW YORK HERALD, provided the interrogator specifies the number of the item and places each item on a separate sheet. His query will then be forwarded to the Department of Commerce, which, in turn, will supply him with further data.

As the information is intended by the Department of Commerce to be given only to bona fide American firms, those wishing the data are required to fill out a blank, which may be obtained at room 734, Custom House, New York City.

Readers are cautioned not to send queries directly to the Department of Commerce, as THE SUN AND NEW YORK HERALD's serial number, due to the intricacies of compilation, differs from that of the department.

THE SUN AND NEW YORK HERALD does not furnish credit ratings or assume any responsibility as to the financial status of business men or firms abroad. The list of trade opportunities follows:

2574. An American firm of export commission brokers, with a representative in Australia, desires to represent a manufacturer who will grant sole selling agencies for their products in that country. The lines especially desired are silk, hosiery, silk and cotton piece goods, women's high grade shoes, corsets, notions and all of women's apparel; also vacuum cleaners and household labor saving devices.

2575. The American purchasing agent for a firm in Sweden desires to purchase machinery designed and constructed to grind a large number of axes automatically and simultaneously.

2576. A merchant in Brazil desires to communicate with manufacturers and commission firms for the purchase of lubricating oils and greases, metals of all kinds, leather, glassware, chemicals, naval supplies, soap, factory supplies, brewery supplies, cotton duck, dry goods, textiles, etc.

2577. An agency is desired by a merchant in Switzerland for the sale of all kinds of rubber goods and novelties and rubber articles for draughts and hospital supplies.

2578. An importer in Switzerland desires to secure the representation of firms for the sale of first quality mineral, vegetable and animal oils, paraffin, ceresin, etc., in quantities of 10,000, 15,000 or 20,000 kilos.

2579. A merchant in South Africa desires to secure an agency for the sale of merchandise of every description, a good automobile and household article lines.

2580. The manager of a film company in Czechoslovakia desires to represent a firm for the sale of films showing industrial, social, dramatic and comic pictures.

2581. A company in Norway desires to purchase machine tools, including punching, bending and shearing machines for heavy work.

France Wants Many Products.

2582. Agents and firms in France desire to be placed in communication with manufacturers and exporters for the sale of automobiles, motors, etc., boots and shoes, construction material, coal, cotton and woolen goods, canned goods, soap, products, carpets and rugs, electrical supplies, furniture, hardware, glassware, hosiery, hat and electrical fixtures, household goods, leather and leather goods, linen, machinery, metals, motor cycles, oil paintings, etc., oils and greases, portable houses, phonographs, railway material, silk goods, textiles, tools, tramway supplies and typewriters.

2583. A company in India desires to purchase cement manufacturing machinery and sundry goods, such as hardware, stationery, paper, shoes, chemicals and staple lines.

2584. The owners of coal mines in Switzerland desire to purchase coal of every kind and quality, petroleum and mining supplies in very large quantities.

2585. An agency is desired by a man in France for the sale of all office supplies, principally typewriters, calculating machines, filing systems, furniture, desks, time clocks, carbon paper, typewriter ribbons and registers.

2586. A news agency in Australia desires to purchase literary, technical, trade and special magazines, books on technical subjects and fiction.

2587. A merchant in Spain desires to secure an agency for the sale of all kinds of leather, black, tan, russet and brown, whole and in finished or rough splits, all other leathers and leather articles for travelers' bags and cases.

2588. A general merchant and agent in Egypt is anxious to obtain the agency of an insurance company undertaking fire and marine insurance risks.

2589. An agency is desired by a merchant in France for the sale of new cottons, cotton waste and linen.

2590. A merchant firm in Brazil desires to secure an agency for the sale of all kinds of machinery, drugs, hardware, silk, underwear, automobiles and accessories, electric supplies, provisions, glassware, machinery, paper and print paper, typewriters, textiles, etc.

2591. A trading company in India desires to purchase and secure an agency for the sale of machinery, useful tools, mill, spinning and knitting mills, hosiery, etc.; stationery, electrical, mail order, paper for printing, etc.; and writing; fancy goods, toys, glassware, rolled gold jewelry, cotton and woolen goods, fountain pens, watches and ball pens.

2592. A merchant in Norway desires to secure an agency for the sale of all kinds of leather, black and similar lines; chemicals, agricultural machinery, manure spreaders, etc.

2593. An importer in Canada desires to purchase machine tools for the manufacture of leather goods, such as shoes, boots, etc., and all kinds of leather goods.

2594. A company in Australia desires to secure an agency for the sale of all kinds of leather, black and similar lines; chemicals, agricultural machinery, manure spreaders, etc.

2595. A firm in Switzerland desires to purchase high grade leather in large quantities for jewelry.

2596. The industrial department of a country in the near East desires to be placed in communication with firms exporting machinery and parts for the manufacture of slate, bricks, tiles, pottery and other articles in terra cotta, cement and superphosphates; also mining machinery and machinery for extracting marble slabs.

2597. A firm in India desires to purchase oilseeds for book bindings, especially black and all kinds of dyes for bookbinding.

2598. An importer in India desires to secure an agency for the sale of all kinds of machinery, engines and boilers.

2599. A hardware company in Canada desires to purchase electric washing machines.

2600. A merchant in Argentina desires to purchase or secure an agency for the sale of the best quality underwear, knitted goods, such as sweaters, stockings, men's wear in general and cutlery.

2601. A commercial agent in Algeria desires to secure an agency for the sale of all kinds of laundry soap, sugar, coffee, bleached and unbleached cotton goods, woolen goods and tanned leather.

2602. A retail art and photographic supply house in Java wishes to establish connections with a manufacturer of photographic paper and a manufacturer of chrome of gold. The latter product is now being purchased in the United States and is a net weight of 50 grains.

2603. The manager of an estate in Austria desires to purchase mules between 5 and 8 years of age; sound, strong and broken to harness and draught.

2604. A firm of commission agents in India desires to secure the exclusive representation of a manufacturer and exporters for the sale of chemicals, dried fruits, fens, glassware, hosiery, hats, matches, metals, mail stoves, paints, piece goods, foodstuffs, sugar, stationery and cotton and manufactured goods.

2605. A merchant in Australia desires to purchase showrooms and interior showcases, stoves and equipment.

2606. An importing agency in the Maltese Islands desires to represent firms for the

sale of hosiery, confectionery, thermos bottles and lamp glasses.

2700. A firm of leather importers in Spain desires to receive samples and price lists of various grades of shoe leather and shoemakers' supplies.

2710. A commercial agent in Canada desires to secure an exclusive agency for the sale of mining and lumbering supplies, steam fittings, hardware, etc., on a commission basis.

2711. A merchant in Italy desires to secure an agency for the sale of oils in general, all seeds and cereals.

2712. A manufacturing company in the Netherlands desires to purchase carbon tin.

2713. A company in India desires to secure agencies for the sale of general merchandise, cotton, woolen, silk, paper, perfumery, cotton, woolen and silk piece goods, stationery, laundry and toilet soap, for toilet requisites, various hardware, brass sheets, building hardware, carpenter's tools, copper sheets, nails, etc.

2714. A firm, wholesale and retail stationery, operating large printing plants in Java, desires to be placed in touch with manufacturers of fine printing papers, typewriter paper, wrapping paper (flat), ordinary printing paper, materials and equipment for half tone work, printing presses and other printing machinery, printing inks, roller composition, lithographing supplies, new equipment for blindry plants and book and stationery supplies such as leather bags, wallets, portfolios, writing sets, pocket knives, paper cutters and scissors.

2715. A sales company in the British West Indies desires to represent manufacturers and exporters for the sale of dry goods and food products.

2716. An importer in Austria desires to purchase directly from firms and not through commission houses notes, turpentine, copals and other materials for lacquers, varnishes and other uses.

2717. A merchant in Australia desires to secure an agency for the sale of food products and general merchandise.

2718. A commercial agency firm in the Netherlands desires to represent exporters for the sale of windmills and leather and cotton belting.

2719. A firm of merchants in South Africa desires to secure an agency from manufacturers for the sale of foodstuffs, boots and shoes, hosiery, cotton textiles, hardware, tools, industrial and mining machinery, petroleum products, etc.

2720. A merchant house in Colombia desires to purchase books in the Spanish language, stationery supplies of all kinds, religious objects and images, toys and novelties.

2721. A firm of merchants in India desires to purchase oils, paints, hardware sundries and sanitary requisites and fittings.

2722. The Port Administration of a country in South America desires to receive catalogues with a view to purchasing naval articles in general, haberdashery, oils, materials and parts for repairing and for building ships, and ship plates, and articles of iron, steel, brass, etc., and also all other articles suitable for the manufacture of mother-of-pearl buttons.

2723. A member of an industrial organization in South Africa desires to receive catalogues and quotations as soon as possible on machinery for making woolen blankets in quantities of 200 to 300 per ten hour day, each blanket weighing from 3 to 4½ pounds, measuring about 54 to 60 inches.

2724. A merchant in Belgium desires to purchase guaranteed pure white lead mixed in oil and chemically pure white lead in powder.

Danskis Wants Motor Cars.

2725. A company in Denmark desires to secure the exclusive agency, handling goods for account and perhaps on consignment, for a cheap motor car, a high grade car, motor cycles, automobile accessories and tires.

2726. A firm of merchants in Uruguay desires to purchase various articles such as fancy clothes of both metal and porcelain, hardware, household and kitchenware articles, toys, glassware, paints and oils.

2727. The owner of a patent in Germany desires to be placed in communication with manufacturers for the purchase of autotype plates in black and plates for use in three and four color processes.

2728. A merchant in Belgium desires to purchase a 12 horse-power engine (benzene or petroleum) for a machine to thresh wheat; a six horse-power dynamo with installation for incandescent lamps, 16 to 20 candlepower, with 1,000 metres of insulated wire, circuit breakers, tools and necessary apparatus; modern bicycle with fenders, and a complete mill with two pairs of millstones to grind wheat and corn, to be run by the 12 horse-power engine.

2729. An agency is desired by a commercial agent in Belgium for the sale of bicycles and motorcycles, parts and accessories; hand tools and small machine tools, agricultural implements, etc.; sewing machines and accessories; and phonographs and supplies.

2730. An importing firm in France desires to purchase and sell on a commission basis all sorts of products which will find a ready sale in that country.

2731. A merchant in South Africa desires to purchase agricultural machinery, hardware, dry goods, etc.

2732. The purchase is desired by a man in Bolivia of colonial products and prices.

2733. A manufacturer in Scotland desires to purchase and secure the agency for iron golf club heads of first class quality.

2734. An agency in Portugal desires to secure the representation of all kinds of automobiles and accessories, sewing machines, typewriters, chemicals, paints and varnishes, coloring matter, cottonseed oil, and agricultural machinery, hardware, tools and electrical machinery.

2735. A merchant in Italy desires to secure an agency for the sale of lumber, lard, cotton, cottonseed oil, lubricating oils, coal, hides, paper, cardboard, paints and varnishes.

2736. A cinematograph society in France desires to purchase and secure an agency for cinematograph films.

2737. A firm of merchants in the Dominican Republic desires to secure an agency for the sale of dry goods, provisions, boots and shoes, perfumery, medicine, wheat flour, furniture, chemicals, etc.

Buy Beaver Board Issue.

Imbrie & Co. of New York, Chicago and Boston announce that they have bought an additional issue of the 7 per cent. cumulative first preferred stock of the Beaver Board Companies.

THE WEEKLY CUB MARKET.

INDUSTRIALS.

Sales High Low Last Net

2000 Asta Explosives 2 1/2 2 1/2 2 1/2 2 1/2

400 Air Reduction 4 1/2 4 1/2 4 1/2 4 1/2

1200 Allied Packing 2 1/2 2 1/2 2 1/2 2 1/2

800 Aluminum Mfg. 2 1/2 2 1/2 2 1/2 2 1/2

200 Am. Brit. Mfg. 2 1/2 2 1/2 2 1/2 2 1/2

100 Am. Mfg. 2 1/2 2 1/2 2 1/2 2 1/2

2000 Am. Can. 2 1/2 2 1/2 2 1/2 2 1/2

100 Am. Wire 2 1/2 2 1/2 2 1/2 2 1/2

400 Aust. Nib. 2 1/2 2 1/2 2 1/2 2 1/2

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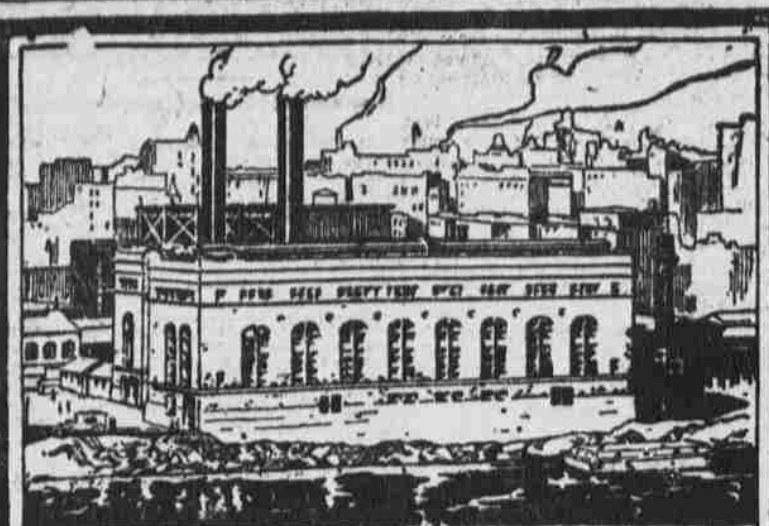
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Cincinnati

is undergoing great industrial expansion. Industry demands power. The new river side station of the Union Gas & Electric Company was designed to turn out 100,000 Kva. The entire plant, including a massive sub-structure below the level of the Ohio River, was built by

THE FOUNDATION COMPANY

Engineering Constructors

NEW YORK CITY

CHICAGO PITTSBURGH NEW ORLEANS ATLANTA
DETROIT SAN FRANCISCO SEATTLE
MONTREAL CANADA PARIS, FRANCE

SMITH & GALLATIN

111 Broadway
New York

We take pleasure in announcing that

Mr. James A. Corcoran

Member of the New York Stock Exchange

has this day been admitted as a general partner in the firm of Smith & Gallatin.

George Plumer Smith
Albert R. Gallatin
Charles H. Blair
Cleveland Cobb
Rector C. Hutson

May 14th, 1920.

RANSOM N. KALBFLEISCH

Member New York Stock Exchange

ERNEST C. ROLLINS

Member New York Stock Exchange

announce the formation of a partnership to be known as

Rollins, Kalbfleisch & Co.

To conduct a general commission and investment business

Sixty-Six Broadway

Telephone Rector 2657-9-9

19000 Times Sq Auto 414	37 1/2	37 1/2	37 1/2	37 1/2
2800 Tob Prod Exp. 17	14	14	14	14
100 U S Distrib. 43	31	31	31	31
100 U S S. 50 300 314	25	25	25	25
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1150 Anglo-Am. 234	23	23	23	23
20 So. Penn. Oil. 295	292	292	292	292
40 S. O. of Cal. 325	323	323	323	323
375 S. O. of N. Y. 415	38	38	38	38
Vacuum Oil. 373	373	373	373	373

1200 Ajax Oil	25	25	25	25
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1000 Herc Oil A.....	6	5	-1	2400 Niplating	10	9%	9%	-
3700 Home Oil A....	3	2%	+ 1%	4500 North Star ..	7	5%	5%	-
6000 Home Petrol....	3 1/2	5	3 1/2	1400 Ohio Corp	1 1/2	5%	5%	-
1300 Houston Oil.....	8 1/2	7 1/2	-6	1700 Ophir Sil	5	5%	5%	-
12000 Hudson Oil.....	1 1/2	2 1/2	- 1/2	4250 Prince Con	1 1/2	5%	5%	-
9200 Int Petrol.....	39	36	-1 1/2	2000 P. Co	9 1/2	9 1/2	9 1/2	-